

# Identity



The Identity dimension focuses on the individual's internal awareness and representation of what it actually means to be a leader. It is about their mindset and resulting representational state of **actually being a leader** and is not about any identity that is bestowed on them by their job title, status in an organisation or position in a structural hierarchy.

<p><b>Positional Behaviour</b> focuses on your own perception and identity as a leader and your subsequent ability to motivate and guide others' actions. It is not about your status, job title or the degree of authority you are perceived to exert due to your position in an organisational hierarchy or structure.</p>	<p><b>Personal Power</b> focuses on your ability to recognise and accept your internal state of mind leading to the capacity to exert power on your own emotions and actions. It is not about holding power over another person or influencing or manipulating externally.</p>	<p><b>Belief</b> focuses on your internal perspective and core view of yourself as a leader. It is a state of mind that feeds into your identity and supports the external manifestation of your behaviour.</p>